

# BASWARE DISCOUNT

Capture Discounts with Early Payment.

## WHY DYNAMIC DISCOUNT?

### Put excess cash on-hand for work

With interest rates at a historical lows, dynamic discounting offers businesses a short-term risk free alternative to invest excess cash and generate profits.

Companies running successful dynamic discounting programmes achieve competitive 8%-16% returns on their capital.



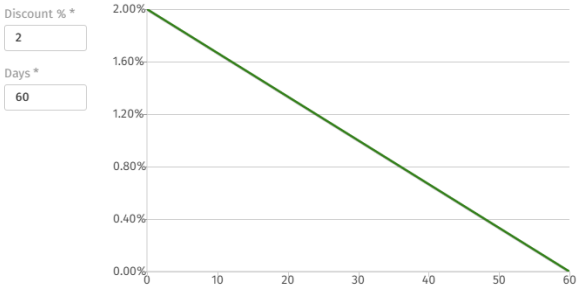
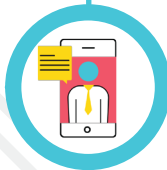
## BENEFITS FOR THE BUYER

- Save money by paying invoices earlier
- Strengthen the supply chain
- Reduce the amount of supplier inquiries
- Create stronger supplier relationships
- Accelerate e-invoice adoption



## DOES THIS SUIT MY COMPANY?

Dynamic discounting suits companies with excess cash and available funds from credit facilities. Discuss working capital and savings objectives with the CEO/CFO/finance team. Discuss potential suppliers with procurement and sourcing.



Next

## HOW DOES IT WORK?

With Basware Discount, buyers set up an early payment program through the Basware Network, invite their suppliers to participate and capture discounts offered by suppliers for paying invoices. Suppliers get money early, and buyers will save with lower costs of goods purchased.



## BENEFITS FOR THE SUPPLIERS

- Get paid sooner with more certainty
- Improved visibility and control over cash flow
- Easy self-service onboarding



## WHAT'S NEXT?

Receive FREE spend analysis from the Basware financing services team to understand the total opportunity and create a roll-out plan. Get in touch by writing to **FinancingServicesSales@Basware.com** or visit **www.basware.com/discount**



## ABOUT BASWARE

Basware is the global leader in providing purchase-to-pay solutions, e-invoicing and innovative financing services. Basware's commerce and financing network connects businesses around the globe. As the largest open business network in the world, Basware provides scale and reach for organizations of all sizes, enabling them to grow their business and unlock value across their operations by simplifying and streamlining financial processes. Small and large companies around the world achieve significant cost savings, more flexible payment terms, greater efficiencies and closer relationships with their suppliers.

Find out more at:  
[WWW.BASWARE.COM](http://WWW.BASWARE.COM)

